





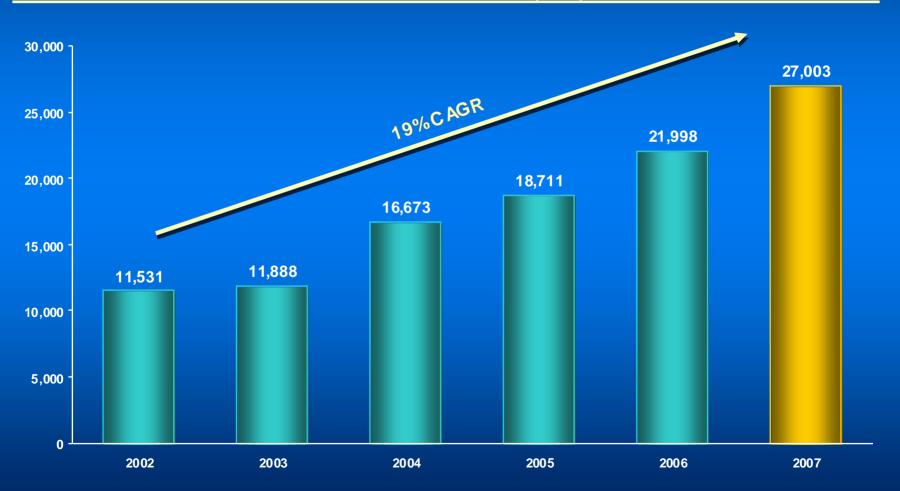
Las Vegas Sands Corp. Investor Conference February 11, 2008



# Macao Visitation Total Visitation

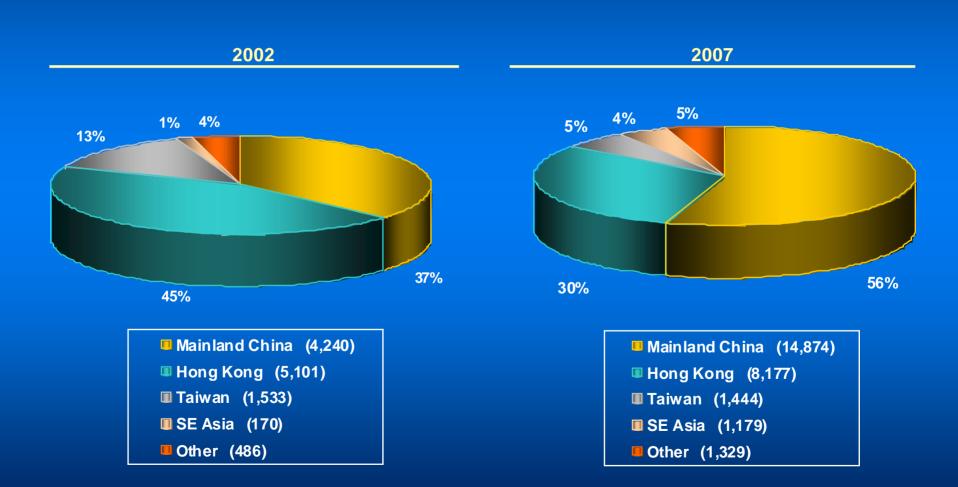


#### **Total Visitation to Macau (000s)**



# Macao Market Visitation Composition by Origin



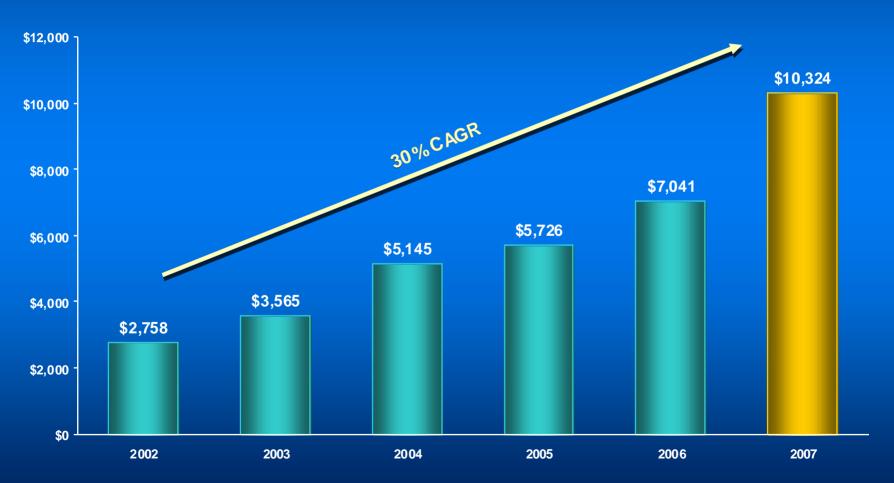


Source: Macau Statistics and Census Services Note: Visitation figures in legends in thousands

## Macao Gaming Market Recent Market Performance



#### **Total Gaming Revenue (\$MM)**



Source: Macau Gaming Inspection and Coordination Bureau Notes: Total gaming revenue represents "Games of Fortune" revenue converted at 8.042 Pataca / USD exchange rate 3

#### Macao Gaming Market Recent Market Performance by Component











Source: M acau Gaming Inspection and Coordination Bureau; total VIP revenue represents "VIP B accar at" revenue converted at 8.042 Pata ca / USD exchange rate

#### The Sands Macao Macau's First Las Vegas Style Casino







#### Sands Macao Operating Performance Superior ROIC

#### Superior ROIC

- \$500 million investment to date
- \_\_\_\_ LTM ROIC > 88%
- First-mover advantage
  - Customer loyalty
  - Unique product
  - Convenient location
- \$1.34 Billion in EBITDAR generated since opening
- 238 suite hotel tower added Sept. 07
- Premium gaming club in hotel tower added Feb. 08

Adjusted Property EBITDAR





#### Sands Macao Hotel Tower Opened September 2007





#### Sands Macao Hotel Tower – 238 Additional Hotel Suites





#### Sands Macao Hotel Tower – 238 Additional Hotel Suites





#### Sands Macao "High-End"<sup>(1)</sup> Non-Rolling Drop Per Day



Hotel Tower Opened September 28th, 2007

<sup>(1)</sup> Includes Paiza Cash and High Limit Non-Rolling Drop.

# The Cotai Strip <u>The Resort Destination of Asia</u>



#### ■ The Cotai Strip<sup>™</sup>

- 7 resort hotels with 12 worldclass hotel brands
- Nearly 20,000 guest rooms
- 1.5 MM SF of casino space
- 3.0 MM SF of meeting & convention space
- 25,000 seats of live entertainment
- 3.0 MM SF of retail space
- 4.0 MM SF of vacation suites



# The Cotai Strip <u>The</u> Resort Destination of Asia





# **The Venetian Macao**





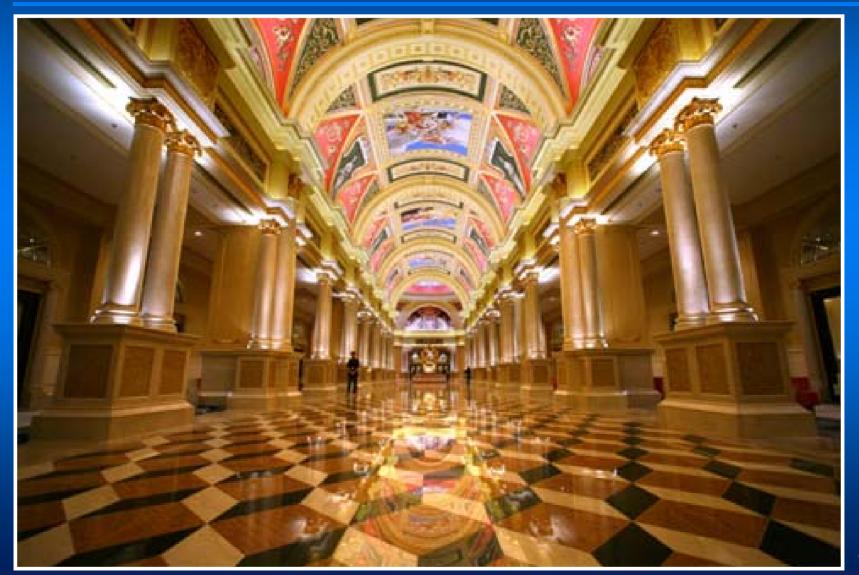
#### The Venetian Macao Overall Floor Plan





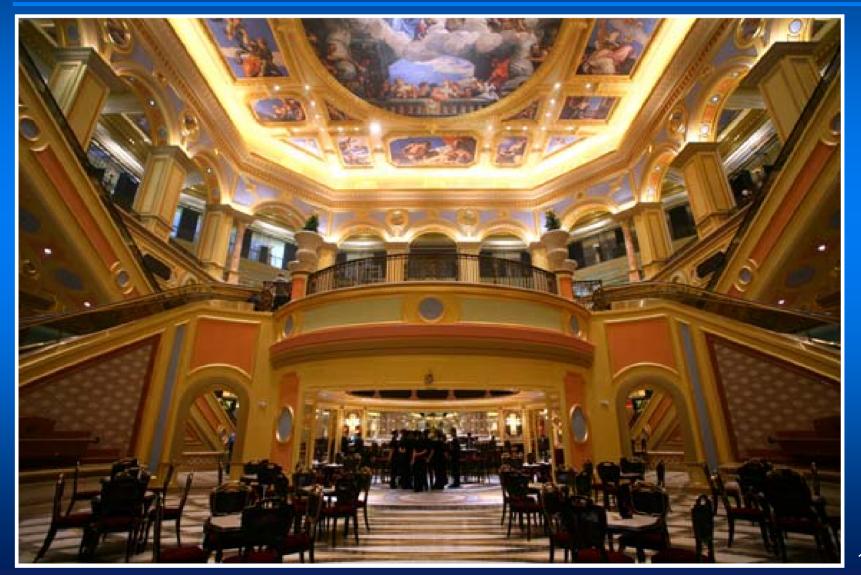
# **The Venetian Macao**





# **The Venetian Macao**





#### The Venetian Macao Cirque Du Soleil Theater





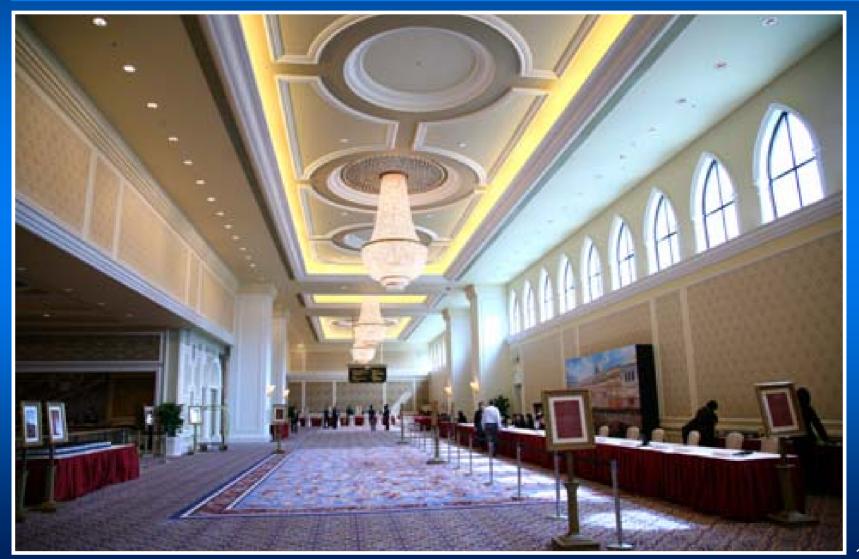
#### The Venetian Macao Venetian Arena





## The Venetian Macao Carpeted Meeting Space





## The Venetian Macao Exhibition Space





## The Venetian Macao Retail Level





## The Venetian Macao The Grand Canal Shoppes





# The Venetian Macao Six Early Indicators of Success



- 1. Outstanding visitation
- 2. Strong hotel ADR and occupancy
- 3. Solid group meeting and convention business
- 4. Successful entertainment offerings
- 5. Strong reception for retail offering
- 6. Solid gaming volumes

## The Venetian Macao Six Early Indicators of Success



	Early Performance		EBITDAR
Visitation Drivers	Sept.	Oct Dec.	Contribution Margin
Total Visitation	1.7M	5.7M	
Exhibitions	0	7	
Corporate Meetings	10+	600+	
Entertainment		Near Sellouts	
Cash Flow Generators			
Hotel ADR (Room Revenues)	\$208	\$225	70% <del>+</del>
Hotel Occupancy (Room Revenue)	78%	88%	70% <del>+</del>
Hotel Rooms Sold	49,631	228,462	70% <del>+</del>
Retail (SF open)	357,000	481,000	85 <i>%</i> +
VIP Rolling Chip Volume (Gaming)	\$4.0B	\$12.3B	15%- 20%
Mass Drop (Gaming)	\$229M	\$859M	35%- 40%

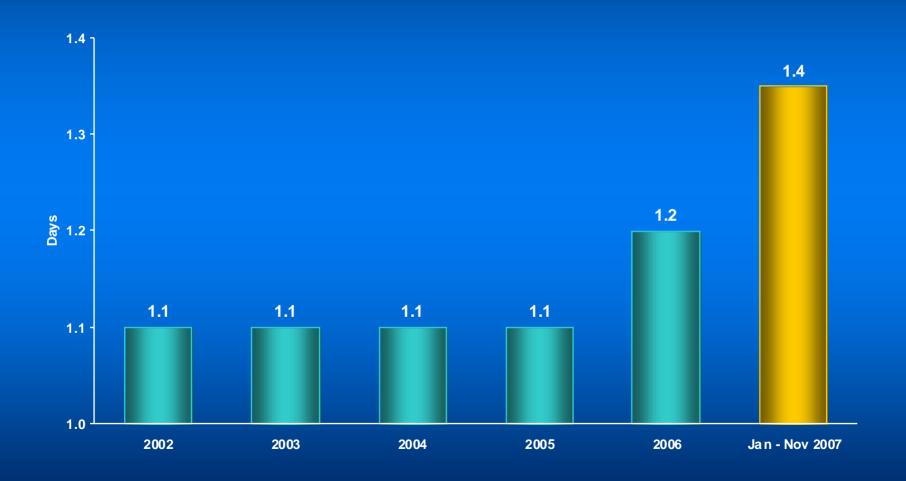
## The Venetian Macao Early Indicator of Success – Visitation



- More than 10 million visitors since opening on August 28, 2007
- Averaged nearly 62,000 visitors per day in 4Q07
- More than 70% of all visitors to Macao in 4Q07 visited the Venetian Macao
- Golden Week and Chinese New Year each had days with greater than 100,000 visitors



## Increasing Overnight Visitation Macao Market Overall – Average Length of Stay





#### The Venetian Macao Early Indicator of Success – Visitation

	Aug – Dec	
Length of Stay (Nights) by Origin	2007	Jan 08
Hong Kong		1.4
Масао		1.4
Thailand		1.5
China		1.6
Taiwan		1.6
Indonesia		1.7
Malaysia		1.7
Philippines		1.8
Singapore		1.8
Japan		2.0
Australia & New Zealand		2.0
Korea		2.1
India		2.2
North America		2.3
Europe		2.5
Overall Average	1.6	1.7

## The Venetian Macao Early Indicators of Success – Hotel ADR and Occupancy

	Sept. 07	4Q07
Hotel ADR	\$208	\$225
Hotel occupancy	78%	88%
Hotel rooms sold	49,631	228,462



More than 30 trade shows will be hosted in 2008

Broad portfolio of show topics demonstrate market acceptance

Seven of Top 10 international organizers signed up

First two fully sponsored mainland Chinese shows



Since opening of The Venetian Macao, more than 200 meetings per month

Average size of groups increases steadily – "snowball effect"

Average length of stay increases steadily



#### **Repeat Business from:**

- Bank of China
- BNP Paribas
- Citibank
- CLSA Limited
- Credit Suisse
- DBS Bank
- Deloitte
- Deutsche Bank
- Goldman Sachs
- Macquarie

- Standard Chartered Bank
- UBS AG
- Abbott
- Astrazeneca
- Johnson and Johnson
- HP
- Juniper Networks
- Coca Cola
- McDonalds
- Shell



"The concept of bringing business and entertainment together in one stop in Macau, Asia's Las Vegas, enhances the business mood and brings more business opportunities for participants at the Fair."

- Celine Lau, Director of Jewelry Fairs, CMP Asia, largest private trade show organizer in Asia and organizer of three shows at Venetian in 2008

"We believe Macau now offers a unique and compelling new destination for business events in Asia...a whole new Asian trade show experience."

> - Mr. Herbert Ip, Chairman of Kenfair International, organizer of largest trade show in Hong Kong and Macao



"Macau assured of bright future...although it has only been operating for four months, The Venetian Macau was voted by readers of CEI Asia Pacific as the best MICE Hotel in Asia Pacific, beating out some serious competition across the region."

> Mr. Shannon Sweeney, Editor of CEI Asia Pacific Magazine, Asia's leading Mice magazine, in Dec /Jan issue reporting results of annual industry survey



Clockwise from above ... The Venetian Macau Resort Hotel took the first prize; second was Shangri-La Singapore; third was Grand Hyatt Hong

The Veneran Macau, the tools Industry Survey's Beer MICE Honel, was a building virclair year. But a combination of agreenive marketing and a tremendous publicity blite trading up to its August Janch has seen Aua's biggest borth win the tools Industry Survey Award for the Best MICE Honel in the Asia Pacific Region.

#### **BEST MICE HOTEL**

- 1 Venetian Macau Resort Hotel
- 2 Shangri-La Singapore 3 Grand Hyatt Hong Kong
- Kuala Lumpur and Macau. A wider view of the best hotel chains in

790 guarsts for banquets, and a further

collection of an smaller venues in and

Of the top ten hotels in the survey, three

were from Hong Kong, two from Singapore

and Phaket, and one each in Shanghai.

around the property's grounds.

# 2007 Exhibition Events (Partial list)



2007	Dates	Organizer
12th MIF	Oct. 18 - 21	Macau Trade and Investment Promotion Institute
Mega Macao	Oct. 18 - 20	Kenfair International
Trade Tech Asia 2007	Nov. 6 - 8	Worldwide Business Research
Wine & Gourmet Macau 2007	Nov. 7 - 9	Koelnmesse
Mobile Asia Congress 3GSM	Nov. 12 - 15	GSMEvents
Motor World Macau 2007	Nov. 16 - 18	Messe Frankfurt (HK)
International Hotel Equipment & Supplies	Nov. 21 - 23	Coastal International Exhibition
Macao International Pharmaceutical Expo	Nov. 21 - 23	State Food and Drug Administration

# 2008 Confirmed Exhibition Events (Partial list)



2008	Dates	Organizer
Macau Jewelry and Watch Show	Jan. 10 -13	CMP Asia
International Gaming & Entertainment	Feb. 27 - 29	Coastal International Exhibition
Macau Int'l Jewelry and Watch Fair	Feb. 28 - Mar. 2	MJS Trade Fairs (Macau)
Mega Macao	Apr. 19 - 22	Kenfair International
Int'l Society of Blood Transfusion Conference	June 7 - 12	ISBT
G2E Asia 2008	June 3 - 5	Reed Exhibitions
JMA Macau	June 14 - 17	Hong Kong Jewelry Manufacturers' Assoc
IAAPA Asian Expo 2008	July 16 - 18	Int'l Assoc. of Amuse. Parks & Attractions
Macau Jewelry & Watch Show	Sept. 25 - 28	CMP Asia
Mega Macao	Oct. 19 - 22	Kenfair International
The Conference of Electric Power Supply Industry 2008	Oct. 27 - 31	СЕМ
ISSA Inter Clean China 2008	Nov. 4 - 6	Amsterdam RAI, ISSA and AFIDAMP
Motor World Macau 2008	Nov. 18 - 20	Messe Frankfurt (HK)
World Tobacco Asia 2008	Nov. 25 -27	dmg World Media

# The Venetian Macao Early Indicators of Success – Entertainment Offerings

- Manchester United
- NBA China Games
- Sampras / Federer
- Boxing
- International Asian artists
- Major entertainment acts
  - Alan Tam
  - David Tao
  - Beyoncé
  - Black-Eyed Peas
  - The Police featuring Sting



### The Venetian Macao Early Indicators of Success – Entertainment Offerings





- Sampras / Federer Tennis Match
  - Tickets sold-out within hours
  - 300 premium packages sold
  - Corporate events
  - Extensive media coverage
  - Excellent branding opps
  - Hotel occupancy: 97.8%
  - Visitation: 89,908

# The Venetian Macao Early Indicators of Success – Retail Offerings



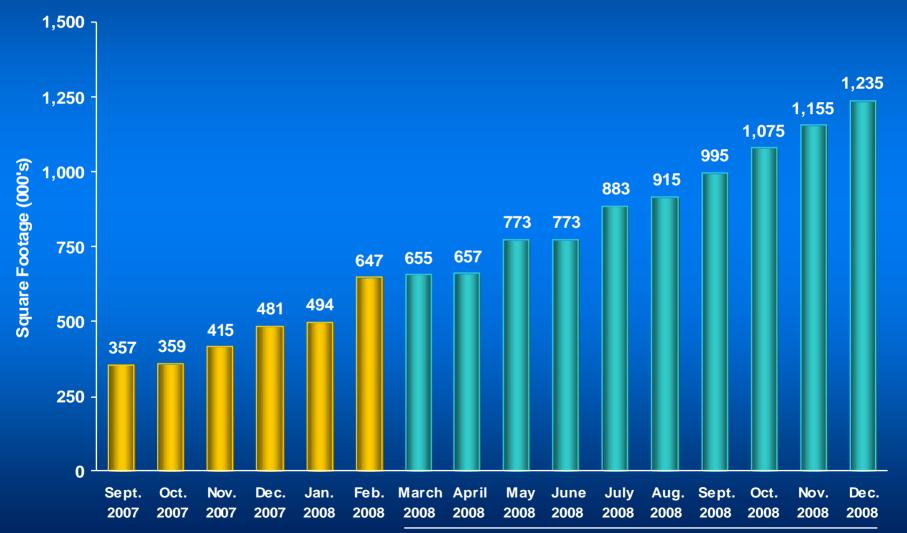


## The Four Seasons Macao Early Indicators of Success – Retail Offerings



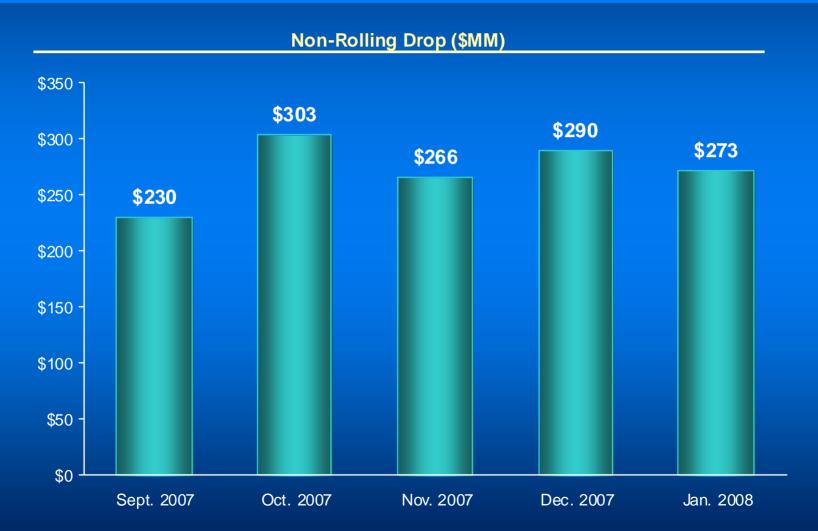


# The Venetian / Four Seasons Macao Early Indicators of Success – SF of Shopping



# The Venetian Macao Early Indicators of Success – Gaming Volumes





# Sands Macao – The First Year Attracting More Valuable Visitors



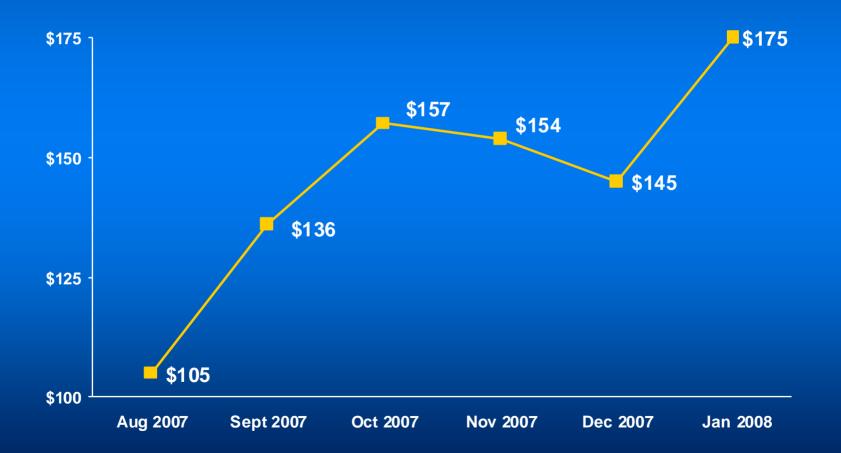
Non-Rolling Drop per Visitor per Day



# The Venetian Macao Attracting More Valuable Visitors



Non-Rolling Drop per Visitor per Day



## The Venetian Macao Early Indicators of Success – Gaming Volumes





#### Investments in Macau's Infrastructure Fleet of High-Speed Catamarans





#### Investments in Macau's Infrastructure Fleet of High-Speed Catamarans





#### Investments in Macau's Infrastructure Ferry Service from Hong Kong to Macau



# **Investments in Macau's Infrastructure** HKIA Ferry Terminal Expansion – "SkyPier"



#### \$125m Expansion Opening in 2009

- Constructed with 4 berths (with capacity for expansion to 8 berths)
- Total floor area of 16,000m<sup>2</sup> or approximately 8x the size of the existing terminal

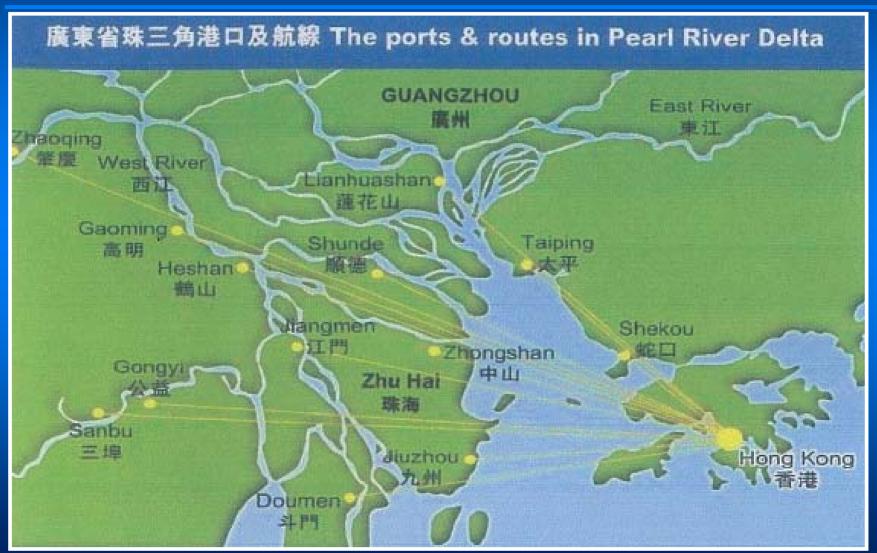


# Investments in Macau's Infrastructure



# Macau Infrastructure CKS Ferry Routes





#### Investments in Macau's Infrastructure Fleet of Buses





#### Macau Infrastructure Macau International Airport: Capacity





Sources: Macau-airport.gov, airline press releases and websites (as of February 2008)

#### Macau Infrastructure Zhuhai and Macau International Airports: Capacity





#### Macau Infrastructure Zhuhai Airport: "Golden Sea" Highway





#### **Zhuhai Highway Construction**

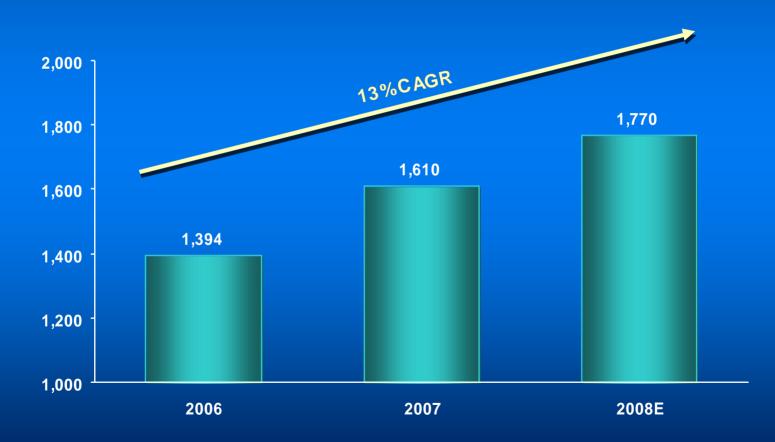
- The 4-lane "Golden Sea Highway" will total 53 km
- Zhuhai Airport to Lotus Bridge will be about 25 km

Source: Road Network Planning Report by Zhuhai Transportation Bureau (Dec 2004)

# Chinese Domestic Travel Rapid Growth in Domestic Travel



Total Domestic Trips (MM)



Source: Chinese National Tourism Administration

#### Las Vegas Sands Corp. Addressing the Asian Continent from Macau





## The Cotai Strip<sup>TM</sup> Creating a World-Class Casino Resort Destination



- The Cotai Strip<sup>™</sup>
  - 7 resort hotels with 12 worldclass hotel brands
  - ~ 20,000 guest rooms
  - ~ 1.5 MM SF of casino space
  - ~ 3.0 MM SF of meeting & convention space
  - ~ 25,000 seats of live entertainment
  - ~ 3.0 MM SF of retail space
  - ~ 4.0 MM SF of vacation suites



# The Cotai Strip<sup>™</sup>

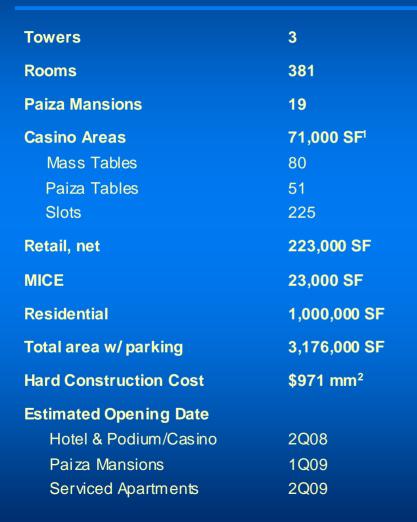




# The Cotai Strip<sup>TM</sup> Venetian Macao

































# The Cotai Strip<sup>TM</sup> Site 2: Standard Suite





# The Cotai Strip<sup>TM</sup> Site 2: Standard Suite





#### The Cotai Strip<sup>TM</sup> Sites 5&6: St. Regis, Shangri-La, Sheraton & Traders





Towers	4
Rooms Shangri-La Traders St. Regis Sheraton	<b>6,443</b> 636 1,261 439 4,107
Casino Areas	355,000 SF <sup>1</sup>
Mass Tables	800
Paiza Tables	90
Slots	4,000
Retail, net	818,000 SF
MICE	500,000 SF
Residential	1,200,000 SF
Total area w/ parking	13,670,000 SF
Hard Construction Cost	\$3,269 mm
Estimated Opening Date	

Casino, Shangri-La, Traders & Sheraton Tower Hotel Sheraton Hotel & St. Regis St. Regis Residences

2Q09 4Q09

1Q10

1. Includes both main casino and Paiza.

# The Cotai Strip<sup>TM</sup> Sites 5&6: St. Regis, Shangri-La, Sheraton & Traders





#### The Cotai Strip<sup>TM</sup> Sites 5&6: St. Regis, Shangri-La, Sheraton & Traders



#### The Cotai Strip<sup>TM</sup> Sites 5&6: Shangri-La Casino





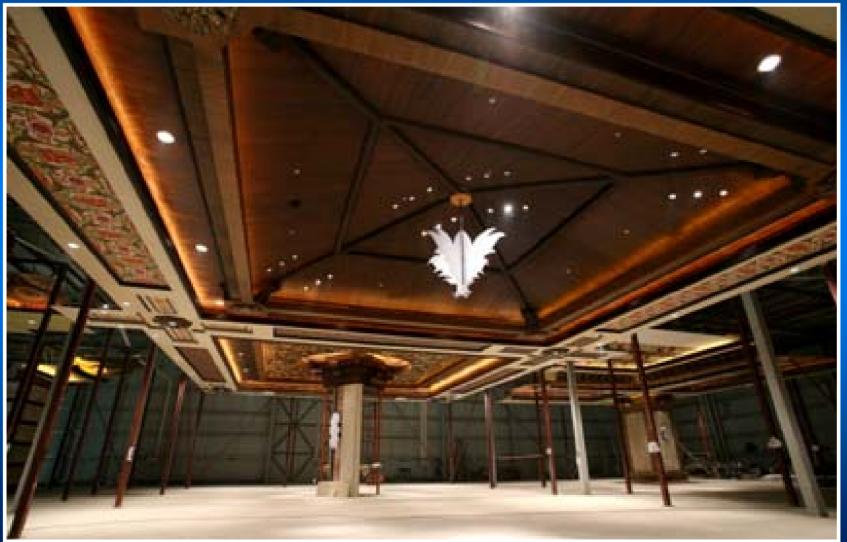
#### The Cotai Strip<sup>™</sup> Sites 5&6: Casino





#### The Cotai Strip<sup>TM</sup> Sites 5&6: Casino





## The Cotai Strip<sup>TM</sup> Sites 5&6: St. Regis Suite





#### The Cotai Strip<sup>TM</sup> Sites 5&6: Shangri-La Suite





#### The Cotai Strip<sup>TM</sup> Sites 5&6: Sheraton Suite





#### The Cotai Strip<sup>TM</sup> Sites 5&6: Traders Suite





#### The Cotai Strip<sup>TM</sup> Sites 7&8: Hilton, Conrad, Fairmont, Raffles & Swissotel

Towers	2			
Rooms	6,154			
Swissotel	1,307			
Fairmont	1,349			
Raffles	445			
Hilton	2,389			
Conrad	644			
Casino Areas	378,000 SF <sup>1</sup>			
Mass Tables	660			
Paiza Tables	100			
Slots	3,500			
Retail, net	577,000 SF			
MICE	294,000 SF			
Residential	1,200,000 SF			
Total area w/ parking	13,910,000 SF			
Hard Construction Cost	\$3,704 mm			
Estimated Opening Date	Late 2010			



1. Includes both main casino and Paiza.

#### The Cotai Strip<sup>TM</sup> Sites 7&8: Hilton, Conrad, Fairmont, Raffles & Swissotel



#### The Cotai Strip<sup>TM</sup> Sites 7&8: Hilton, Conrad, Fairmont, Raffles & Swissotel



#### The Cotai Strip<sup>TM</sup> Site 3: InterContinental, Holiday Inn & Cosmopolitan



#### Towers 5 Rooms 3.946 InterContinental 736 Holiday Inn 2,500 Cosmopolitan 710 **Casino Areas** 268,000 SF<sup>1</sup> Mass Tables 350 Paiza Tables 27 1,750 Slots Retail, net 440,000 SF MICE 301,000 SF Residential 600,000 SF Total area w/ parking 6,370,000 SF **Hard Construction Cost** \$1,644 mm **Estimated Opening Date** 2Q11

1. Includes both main casino and Ruby Rooms.

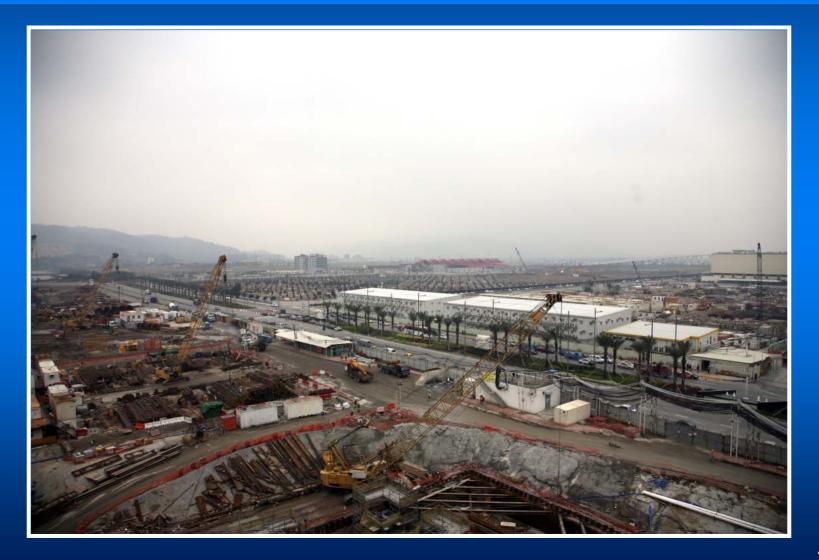
#### The Cotai Strip<sup>TM</sup> Site 3: InterContinental, Holiday Inn & Cosmopolitan





#### The Cotai Strip<sup>TM</sup> Site 3: InterContinental, Holiday Inn & Cosmopolitan





#### Asset Monetization Strategies Potential Real Estate Value from Malls – Comparison



(1) Palazzo mall sale proceeds based upon \$50 million of net operating income

(2) Does not include the cost or square footage of the Sands Expo & Convention Center

(3) Estimated Venetian mall sale proceeds based upon assumed \$130 rent per SF, 85% operating margin, and a 4.5% cap rate



#### **Retail Trends in the Region** Estimated (US\$ Annual Base Rent Per Square Foot)



Source: Company and Jones Lang Lasalle estimates



### Potential Value from Cotai Strip Retail Sensitivity Analysis

	(US\$MM)			Cap Rate		
		5.5%	5.0%	4.5%	4.0%	3.5%
Rent per SF	\$160	\$7,418	\$8,160	\$9,067	\$10,200	\$11,657
	\$145	\$6,723	\$7,395	\$8,217	\$9,244	\$10,564
	\$130	\$6,027	\$6,630	\$7,367	\$8,288	\$9,471
	\$115	\$5,332	\$5,865	\$6,517	\$7,331	\$8,379
	\$100	\$4,636	\$5,100	\$5,667	\$6,375	\$7,286

Calculations based on 3.0 MM SF of retail space.

Rent and Cap Rate assumptions are based on Company estimates.

# Macau and Hong Kong Real Estate Sales

Macau	Original Price Per Square Foot	Recent Transactions
One Central (Macau Peninsula)	\$400 - \$600	\$700 - \$900
One Grantai (Taipa, overlooking Cotai Strip)	\$600 - \$800	\$700 - \$1,300
Hong Kong		
The Arch (Kowloon overlooking Central)		\$2,000 - \$4,000
The Legend (Hong Kong Central)		Up to \$4,420

#### Potential Value from Cotai Vacation Suites Sensitivity Analysis

		Sales Price per SF				
		\$600	\$800	\$1,000	\$1,200	\$1,400
Cost per SF	\$200	\$1,600	\$2,400	\$3,200	\$4,000	\$4,800
	\$225	\$1,500	\$2,300	\$3,100	\$3,900	\$4,700
	\$250	\$1,400	\$2,200	\$3,000	\$3,800	\$4,600
	\$275	\$1,300	\$2,100	\$2,900	\$3,700	\$4,500
	\$300	\$1,200	\$2,000	\$2,800	\$3,600	\$4,400

Based on 4 MM SF of saleable vacation suites.

(US\$MM)

Sales Price and Cost per SF assumptions are based on Company estimates.

#### Initiatives in the PRC Adelson Center for U.S. – China Enterprise Beijing, China



#### Adelson Center for U.S.-China Enterprise



Warmest congratulations to the opening of Adelson Center for U.S. - China Enterprise! War April, Chairman of CCPHT Jun: 25th, 2009

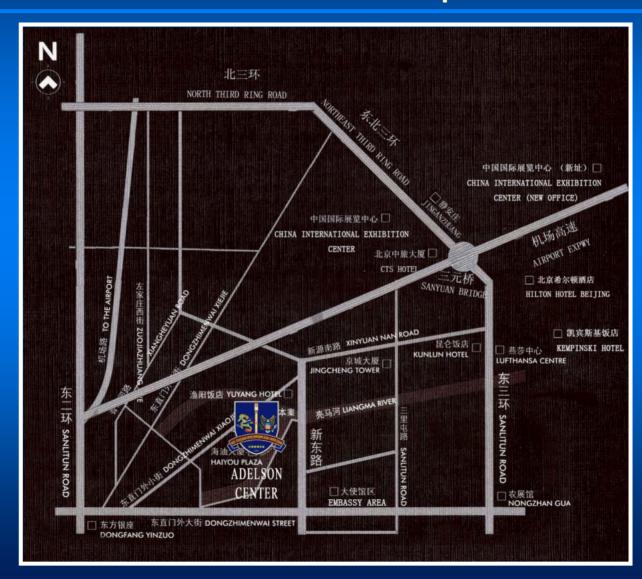
#### **Initiatives in the PRC** Adelson Center for U.S. – China Enterprise







#### Initiatives in the PRC Adelson Center for U.S. – China Enterprise





#### **Initiatives in the PRC** Adelson Center for U.S. – China Enterprise

#### <u>Goals</u>

- Promote trade between the U.S. and the People's Republic of China
- Foster important relationships with state-owned enterprises
  - CCPIT
    - Largest tradeshow organizer in the PRC
    - Approx 2,800 trade shows annually



#### **Initiatives in the PRC** Hengqin Island<sup>(1)</sup> – Extending the Strategy



- 8 sq km Mainland Chinese address
- Complements Cotai
- Long-term value driver
- 80 MM SF of development
  - 4 MM SF convention center
  - Hotels and retail
  - Golf courses and marinas
  - Vacation homes
  - Tennis, yachting, and other recreational amenities





#### **Initiatives in the PRC** Hengqin Island<sup>(1)</sup> – Extending the Strategy





#### **Initiatives in the PRC** Hengqin Island<sup>(1)</sup> – Extending the Strategy



(1) Proposed and subject to additional approvals.

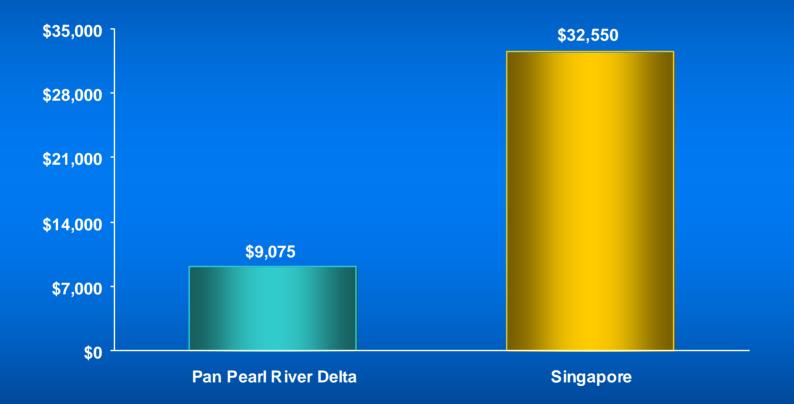
### Marina Bay Sands Rendering





#### Singapore Per Capita GDP Comparison





Sources: Bloomberg, SingStat.gov, Guangdong Yearbook 2007, Hong Kong Census and Statistics Dept, Macau Statistics and Census Service

Notes: Singapore GDP data for the LTM period ending September 30, 2007; China data from 2006. "Pan Pearl River Delta" includes nine prefectures in the Guangdong Province (Guangzhou, Shenzhen, Zhuhai, Dongguan, Zhongshan, Foshan, Huizhou, Jiangmen and Zhaoqing), Hong Kong, and Macau.

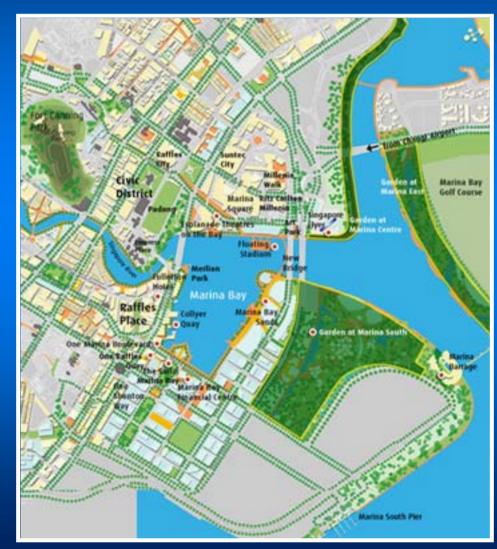


#### Singapore Marina Bay Sands Location





#### Marina Bay Sands Prime Central Business District Location



Source: Singapore Urban Redevelopment Authority

#### Marina Bay Sands Integrated-Resort Elements



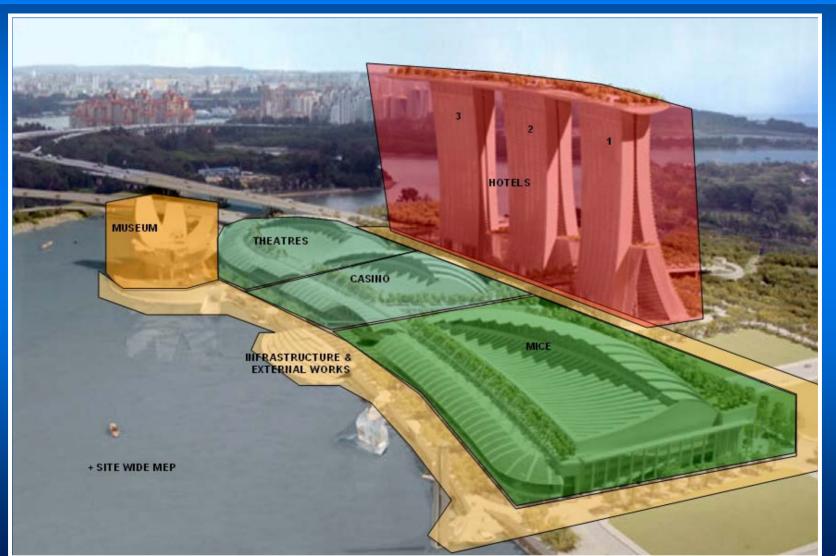
- ~ 2,700 rooms
- 1.2 MM SF of convention and meeting space
- ~ 850,000 SF retail space
- 165,000 SF casino
- Restaurants
- Theatres
- Museums



Outdoor recreation areas and numerous other amenities

#### Marina Bay Sands Site Map





## Marina Bay Sands City View Suite





#### Marina Bay Sands Garden View Suite





## Marina Bay Sands City View Suite





#### Marina Bay Sands Aerial View of Site Before Commencement of Construction



#### Marina Bay Sands Construction Update





## Marina Bay Sands Construction Update





## Marina Bay Sands Construction Update





## Marina Bay Sands Construction Update





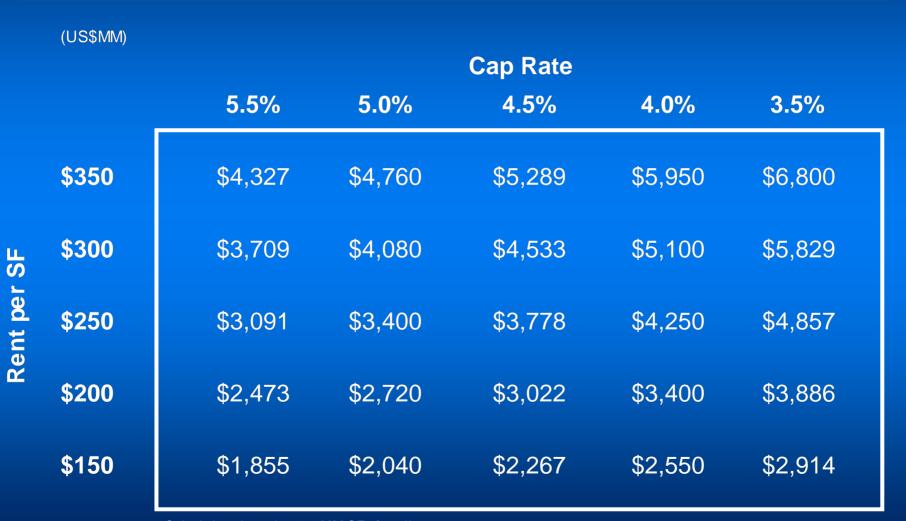


#### **Singapore** Significantly Lower Gaming Taxes than Macau

<u>Macao</u>	<u>Singapore</u>
39.0%	14.0%
	6.5%
39.0%	20.5%
39.0%	4.7%
	6.5%
39.0%	11.5%
	39.0%  <b>39.0%</b> 39.0%

(1) Singapore gaming taxes presented after GST tax; statutory rates are 15% and 5% on Mass and VIP revenues, respectively. Based on current statutory GST tax of 7%.

#### Potential Value from Marina Bay Sands Retail Mall Sensitivity Analysis



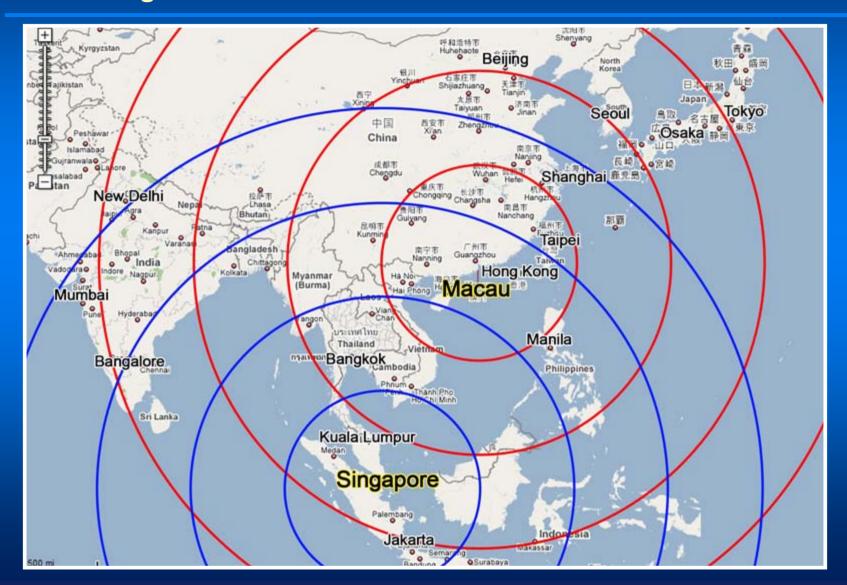
Calculations based on 0.8 MM SF of retail space.

Calculations based on an 85% operating margin.

Rent and Cap Rate assumptions are based on Company estimates.

#### Las Vegas Sands Corp. Addressing Both North and South Asia





#### **Singapore** Hotel Metrics for Selected Asia-Pacific Markets



	Occupancy	ADR	REVPAR
Hong Kong	83.6%	\$193	\$161
Sydney	81.7%	177	144
Tokyo	80.3%	177	142
Singapore	83.6%	165	138

#### **Singapore** Hotel Metrics for Selected Asia-Pacific Markets



	RevPAR	Growth
Singapore	\$138	28.6%
Sydney	144	23.1%
Hong Kong	161	9.9%
Tokyo	142	7.0%

Source: Hotel Benchmark<sup>TM</sup> Survey by Deloitte

## Marina Bay Sands The Power of 2,700 Rooms



#### Potential Hotel Departmental Profit (\$ millions)

		Occupancy						
		94%	95%	96%	97%	98%	99%	100%
Avg. Daily Rate	\$350	233	236	238	241	244	246	248
	\$300	200	202	204	206	209	211	213
	\$250	167	169	170	172	174	176	177
	\$200	133	135	136	138	139	140	142
	\$150	100	101	102	103	104	105	106

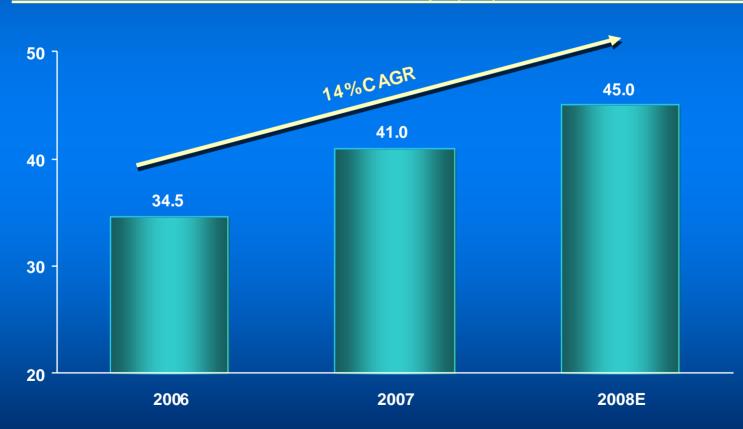
#### Singapore Visitation Trends (000s)

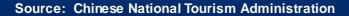


					Penetration
	2005	2006	2007	CAGR	Rate
Total	8,942	9,748	10,275	7%	
Top 10 Selected C	ountries				
Indonesia	1,813	1,921	1,956	4%	0.9%
China	858	1,037	1,113	14%	0.1%
Australia	620	692	768	11%	3.7%
India	584	659	749	13%	0.1%
Malaysia	578	634	646	6%	2.4%
Japan	589	594	594	1%	0.5%
S. Korea	364	455	464	13%	1.0%
Philippines	319	386	418	14%	0.5%
Thailand	379	356	353	-3%	0.5%
Hong Kong	314	291	302	-2%	4.3%

## Chinese Outbound Travel Opportunity for Singapore

**Total Outbound Trips (MM)** 





## Singapore / China Relationship Strengthening Ties Between China and Singapore



- After launching Joint Council for Bilateral Cooperation, Chinese trade with Singapore +44.5%
- Singapore now the 4<sup>th</sup> largest trading partner with China
- Free trade agreement between China and Singapore a possibility in the next year
- Singapore cumulative FDI in China: \$31.64bn







## Tomorrow's Bethlehem, Pennsylvania Sands Bethworks

- ~ 70 miles from Midtown Manhattan
- Casino with 5,000 slot machines
- 200,000 SF of retail space
- 50,000 SF of meeting space
- 300 hotel rooms
- Restaurants
- PBS broadcast facility



National Museum of Industrial History, arts and cultural center, recreation areas and numerous other amenities

















# Sands Kansas





#### Las Vegas Sands Corp. Future Growth Opportunities... Success Breeds Success



- Significant opportunities in Asia, Europe and the Americas
- A focus on maximizing ROIC
- Three principal models for worldwide IR development
  - 1. Stand-alone IR destinations (Singapore)
  - 2. Master-planned IR destination complexes (Las Vegas, Bethlehem)
  - 3. "Las Vegas Strip" Style IR destinations (the Cotai Strip<sup>™</sup>)

## Las Vegas Sands Corp. Business Strategy



